

Managing financial risk is a **balancing act**

At Almus we partner with you in sustaining your competitive advantage. You do what you do best. We will manage your **Currencies, Commodities and Interest Rates Risks.**

A Perfect Balance



ALMUS

advisory | consulting | outsourcing



ALMUS Who are we?

At Almus, we are a team of passionate treasury professionals and offer, **Advisory, Consulting & Outsourcing** of FX, Commodities and Interest Rate Risk Management

Our customer portfolio now includes the following business segments:

- **Automobile**
- **Chemical**
- **Energy**
- **Gems & Jewellery**
- **Pharma**
- **Paper**
- **Shipping**
- **Steel**
- **Metals**
- **Oil**
- **Software**
- **Textiles**
- **Leathers**
- **Pipes**

Vision: "To be the leader in currency, commodity and interest rate risk management"

Our Infrastructure



Almus is the only risk consulting firm having an in-house corporate dealing room with global information providers for customer-centric execution and risk management.

- Thomson Reuters Eikon enabled cross asset dealing room
- Real time price discovery and dealing facility from multiple leading banks
- Highly experienced team managing the integrated Front Office / Mid Office / Back Office treasury operations
- Treasury management system to support, manage & monitor risk and performance real time



Your Almus Advantage

Advisory

- Access to fundamental and technical reports on INR, FX majors, commodities & interest rates prepared by the in-house research team
- Manage your hedge position with experts advise
- Review your hedging strategy, approach (dynamic hedging)
- Active support for trade finance-related issues and correspondence



Outsourcing FX Treasury

Planning

- Frame risk management policy
- Exposure identification
- Scenario and sensitivity analysis
- System study & implementation of treasury management systems

Execution

- Execution of hedging strategy
- Manage, measure & monitor risk
- Shared resources, information systems, treasury expertise
- Back and mid-office support
- Treasury performance evaluation & measurement

Key Benefits:

- Task of self-managing exchange risk elimination
- Focus on core business.
- Cost reduction
- Cash flow certainty
- Performance measurement
- Technology – Dashboard and online tracking of exposure and performance



Consulting

We consult at strategic & tactical levels:

- Exposure identification Process
- Create, adhere & review risk management policy
- Get expert advice on borrowing in appropriate currencies its exposures
- Scenario and sensitivity analysis
- System studies and implementation of treasury management systems
- Treasury risk evaluation and performance measurement

Treasury Setup

- Setting up dealing room
- Talent acquisition
- Turnkey approach



Long Term Liability Management

- Analysis of long term foreign currency liabilities
- Identifying gaps in the balance sheet for cash flow management
- Preparation of risk management policy
- Scenario and sensitivity analysis
- Long term hedging strategies, evaluation & execution
- Management of hedges
- Transactions ensuring hedge accounting
- Performance evaluation, measurement, and reporting
- Periodic review with management

“They ‘own’ both, our issues and the solutions they provide. With an ideal mix of youth and experience, theory and practice, conservatism and progressiveness, they help us manage in uncertain and volatile time as an owner of the business.”

Russell Mehta – Managing Director
– Rosy Blue (India) Pvt Ltd

“In Almus, we have the partner that supports us in diligently managing our foreign currency exposures this partnership was important in redefining our currency risk management strategy and implementation thereof. We are now able to manage currency risk on a everyday basis more efficiently and importantly monitor treasury performance.”

Rajesh Rathi – Managing Director –
Sudarshan Chemical Industries
Limited

ALMUS PARTNERS



Maulik R. Shah is the Co-Founder & CEO at Almus. He is a Chartered Accountant (Rank holder) Cost Accountant and Chartered Financial Analyst. He has more than 25 years of experience in senior financial and treasury roles and his last position was CFO at Rosy Blue (World Leader in Gems & Jewellery Industry).



Jayaram K is a Co-Founder & Head - Research & Advisory at Almus. He is a Certified Associate of the Indian Institute of Bankers with 32 years of experience in FX Markets. He was heading treasury at a corporate after his stint with Canara and Calyon Bank. He specializes in fundamental research on currencies and uses it for managing hedges for clients.



Pankaj Kumar Rathi is a Partner & Head - Treasury Markets at Almus. He is a Chartered Accountant, CFA charter holder & FRM. He has an overall experience of more than 25 years in financial markets. His previous association was with an infrastructure financing company. He has significant experience in managing foreign currency and interest rate risk.

ALMUS CORE TEAM



Ankit Sharma
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